

98,000  
Up to 98,000 hospital patient deaths annually  
are due to preventable medical errors\*

50%  
Consumers who are concerned with quality  
and safety of the healthcare system\*\*

\$29 Billion  
Healthcare burden, in added cost,  
by preventable medical errors\*

\* source: "To Err is Human", Institute of Medicine, 2000

\*\* source: Kaiser Family Foundation, AHRQ,  
Harvard School of Public Health, November 2004

## Save Lives. Improve Quality. Conserve Assets.

There are several things you can be sure are taking place in your organization right now:

- A preventable medical error could kill or injure someone in your facility in the next 30-60 days
- Avoidable claims payments this year will cost you millions of dollars
- Pay for Performance (P4P) initiatives for safety and quality will put an average of \$5 million reimbursement opportunity at risk for each acute care hospital you manage
- You will spend about 1% of your operating budget trying to manage continuous readiness accreditation and compliance activities

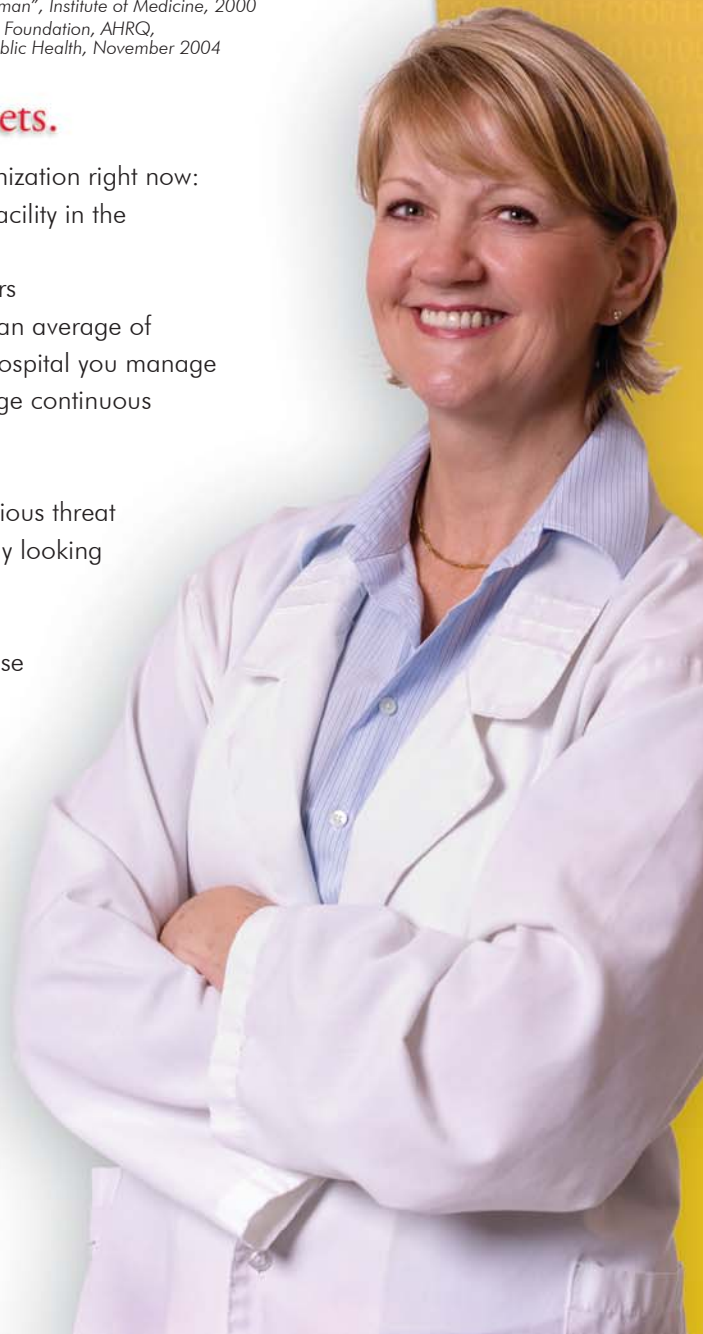
If you're like most healthcare leaders, you know these issues pose a serious threat to the well being of your patients, staff and company. You are constantly looking for new ways to combat these challenges.

Today, more than 1,400 hospitals look to Quantros for solutions to these challenges. We can help you too. You have concerns. Quantros clients have answers.

### Quantros Understands

Healthcare is our passion. Founded by clinicians, we intimately understand the challenges you face at your hospital. Tens of thousands of our valued clients use Quantros daily to identify, address and resolve quality and safety concerns. Count on Quantros solutions to empower your organization to:

- Provide a complete safety, quality and compliance decision support system
- Improve safety and quality through focused action using real time data
- Get the most out of your clinical IT investment
- Reduce risk exposure



## **The Quantros Advantage**

Our team members include physicians, nurses and healthcare professionals who have held positions in settings similar to yours. Our clinical experience, understanding of existing and emerging industry needs and expertise empowers you to make the leap from raw data to comprehensive decision support.

## **Our Approach**

Quantros engineers all applications for easy use and implementation. We help you deliver higher levels of quality care at a lower cost. Our hosted, web-enabled applications conserve your internal IT resources and drive return on investment.

## **Quantros Suite of Solutions**

The Quantros Suite of Solutions generate actionable knowledge in real-time. Armed with rapidly accessible information, your clinical staff, managers and administrators are empowered to make informed decisions that can save lives, mitigate risk and reduce excess healthcare costs. In addition, the Quantros Suite of Solutions allows you the ability to monitor and track the effectiveness and performance of safety and quality interventions.



## **Safety and Risk Management Solution (SRM)**

Quantros SRM is a comprehensive event tracking, monitoring and workflow management solution. It encompasses both actual and near-miss occurrences and issues across all care and service delivery areas within the healthcare provider environment. SRM helps clients identify safety interventions and track intervention performance in real time.

## **Regulatory Reporting Management and Performance Improvement Solution (RRM)**

Quantros RRM streamlines and simplifies reporting to a growing list of organizations such as The Joint Commission, CMS and many others. In addition, RRM supports data registry initiatives. RRM reaches far beyond simple provider quality of care compliance and offers improved reimbursement opportunity through support of pay for performance programs. Automation allows real-time access to performance indicator data so proactive interventions can be enacted rapidly.

## **Accreditation & Compliance Excellence Solution (ACE)**

Quantros ACE automates and simplifies manual and burdensome standards compliance self-monitoring activities that are widely prevalent within most healthcare institutions. Quantros ACE allows you to maintain a state of continued readiness to support surprise visits from state, CMS or any other accreditation organization. It also decreases the normally resource-intensive efforts for all accreditation and compliance activities.

“We have been very pleased with the responsiveness of the Quantros staff. They are very receptive to our recommendations for program enhancements. Their commitment to research and development and continuous product improvement gives us a high comfort level.”

- Steve Grossbart, PhD.  
Catholic Healthcare Partners  
VP Clinical Performance  
Measurement and Improvement

## Technical Expertise

Quantros solutions fuse clinical knowledge with an advanced, robust, interoperable technology platform for next generation safety and quality decision support. Working with "best of breed" technology solutions, Quantros has an advanced data management architecture for aggregating clinical data into a "smart" system for actionable knowledge creation in real-time.

Our engineers understand that timely feedback is the key to change. The entire Quantros Suite of Solutions is delivered via a hosted environment readily accessible through your organization's Internet or intranet. This method of application delivery significantly minimizes your IT investment and helps your organization make the best use of IT assets and resources.

Quantros solutions create more efficient internal work-flows and reduce cost. Time to first benefit is only days away for you. Centralized data from our applications can be used by your executives and managers to make better informed decisions, resulting in a safer, higher quality healthcare environment at your organization or facility.

... Which brings us back to our core mission, helping you:

• Save lives  
• Improve Quality  
• Conserve assets

Save Lives  
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## About Quantros

Founded and led by a nationally recognized, well-published physician, Quantros actively participates and collaborates in organizations like the National Patient Safety Foundation (corporate council member), National Association for Healthcare Quality, Institute for Healthcare Improvement, Institute for Safe Medication Practices, American Hospital Association and the American Society for Healthcare Risk Management. Quantros is a certified vendor for the Joint Commission and CMS National Healthcare Quality program. Our staff has published monographs on safety and quality and has had numerous articles featured in peer reviewed and trade journals.

“We value having a vendor that stays current with the changing Joint Commission and CMS compliance standards. The Quantros team responds quickly when there are issues, which is very important. I have great deal of faith in the reliability and quality of Quantros products and would be hesitant to consider another vendor.”

- Barbara Peck, PI  
Shasta Regional Medical Center  
Data Quality Manager

# QUANTROS™

## SUITE OF SOLUTIONS

### SRM

Safety and Risk Management

### RRM

Regulatory Reporting Management  
and Performance Improvement

### ACE

Accreditation and Compliance Excellence

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#### Clients

With more than 1,400 facilities using one or more Quantros solutions, our long list of distinguished clients includes:

- Alegent Health
- Catholic Healthcare Partners
- Dartmouth-Hitchcock Medical Center
- Missouri Hospital Association
- Tufts New England Medical Center
- Tenet Healthcare Corporation
- West Virginia Medical Institute (WVMI)

#### Credentials

We maintain deep roots within the organizations shaping the future of healthcare quality, safety and compliance.

- The Joint Commission
- CMS
- STS
- ACC-NCDR
- AHRQ
- NQF
- NPSF
- HL-7 (PSIG)
- ISMP
- ANA