Quantros, Inc. Acquires Comparion Medical Analytics

MILPITAS, CA and GREENVILLE, SC – March 1, 2016 (BUSINESSWIRE) – Quantros, Inc., the healthcare industry’s leading provider of enterprise safety risk management, quality management and reporting solutions, has acquired Comparion Medical Analytics, one of the nation’s largest privately-held healthcare information services companies and providers of solutions designed to assess the cost and quality of medical services delivered across the continuum of care.

Transaction Highlights:

• Strengthens the Quantros portfolio of enterprise, SaaS-based solutions for monitoring, reporting and measuring clinical and financial performance across inpatient and outpatient care settings.
• Enhances Quantros’ capabilities for the electronic collection, reporting and exchange of clinical quality measures data for payment determination and quality/safety performance improvement.
• Expands the Quantros customer base which now includes over 10,000 inpatient and outpatient healthcare facilities and care settings.
• Adds significant domain expertise in healthcare performance profiling and improvement to the Quantros Executive Leadership and Innovation Teams.

“We’re excited to welcome Comparion into the Quantros family,” says Annie Callanan, chief executive officer of Quantros, Inc. “The addition of Comparion’s capabilities truly strengthens our value propositions to customers, particularly for those participating in alternative value-based models linking payments to safer, higher quality care.”
Following the acquisition, support will remain in place for the Comparion CARE Performance Assessment Suite™. All of Comparion’s employees/contractors will continue to operate out of its headquarters in Greenville, SC. Quantros also plans to make additional investments in the development and integration of the combined Company’s platforms and robust evidence bases to accelerate the launch of its next-generation performance improvement and management capabilities.

“Both companies have a common mission and focus for helping customers to achieve measurable progress in the delivery of high-quality, coordinated and safer care,” says Thane Forthman, founder of Comparion Medical Analytics and who will now serve as chief analytics officer at Quantros. “As a combined enterprise, we’re far better positioned to grow and support customers through the transition to value-based care and reimbursement.”

Quantros is a portfolio company of Francisco Partners, a leading global private equity firm focused exclusively on technology. With extensive expertise in healthcare IT, Francisco Partners is committed to the long-term improvement of Quantros’ software and services and the success of its customers.

**About Quantros**

Quantros is a leading provider of enterprise SaaS-based solutions and services that advance healthcare quality and safety performance. Our applications help thousands of hospitals, retail pharmacies and some of the nation’s largest health systems to capture actionable intelligence they can use to improve outcomes, reduce risks and reinforce their commitments to delivering safer, higher-quality value-based care. For more information visit [http://www.quantros.com](http://www.quantros.com)

**About Comparion Medical Analytics**

Comparion Medical Analytics is one of the nation’s largest privately held healthcare information services companies with corporate headquarters in Greenville, SC and medical advisory services in Baltimore, MD. Over 1,000 healthcare professionals across leading academic medical centers, health systems, Fortune 500 companies, and payers rely on Comparion’s software solutions to assess the cost and quality of
medical services delivered across the continuum of care. CareChex, a division of Comparion, specializes in rating and ranking the quality of hospital and physician care using both public and proprietary measures of performance including process of care, outcomes of care, and patient satisfaction. For more information visit www.comparionanalytics.com

About Francisco Partners

Francisco Partners is a leading global private equity firm, which specializes in investments in technology and technology-enabled services businesses. Since its launch over 15 years ago, Francisco Partners has raised approximately $10 billion in capital and invested in more than 150 technology companies, making it one of the most active and longstanding investors in the technology industry. The firm invests in transaction values ranging from $50 million to over $2 billion, where the firm’s deep sectoral knowledge and operational expertise can help companies realize their full potential. For more information visit www.franciscopartners.com